

Tuesday 6 September 2016

Redrow plc

Final results for the year to 30 June 2016

REDROW DELIVERS A THIRD CONSECUTIVE YEAR OF RECORD RESULTS

Financial Results

	2016	2015	% Change
Revenue	£1.38bn	£1.15bn	+20
Operating Profit	£261m	£213m	+23
Profit before tax	£250m	£204m	+23
EPS	55.4p	44.5p	+24
Private Order Book	£807m	£524m	+54
ROCE	24.2%	22.8%	+6
Full Year Dividend	10p	6p	+67

Financial highlights

- Group revenue up 20% to a record £1.38bn driven by a 17% increase in legal completions and a 7% increase in Average Selling Price to £288,600
- Operating margin rose to 18.9% (2015: 18.5%)
- Record pre-tax profit of £250m, up 23% (2015: £204m)
- Earnings per share up 24% to 55.4p
- Private Order Book up 54% at £807m
- Return on Capital Employed up 6% to 24.2% (2015: 22.8%)
- Net debt reduced to £139m from £154m in 2015
- Proposed final dividend of 6p per share, making 10p for the full year, up 67%

Operational highlights

- Continuing to deliver on growth strategy
- Legal completions up 17% to 4,716 (2015: 4,022) spurred by Help to Buy
- Outlets increased 9% to 128 (2015: 117)
- Number of employees up 19% to 1,962
- Owned and contracted land bank at the end of June 2016 was up 43% at 26,000 plots (2015: 18,216 plots)

Steve Morgan, Chairman of Redrow, said:

“I am delighted to report that for the third consecutive year Redrow has delivered a record set of results. Pre-tax profits were £250m, achieved by completing over 4,700 much needed new homes, a 17% increase over last year.

Redrow entered the new financial year with a record private order book of £807m, up 54% year on year. Sales in the first 10 weeks are very encouraging and up 8% on a strong comparator last year. Our strategy of continued growth for the business is on track and I am confident this will be another year of significant progress for Redrow.”

Enquiries:

Redrow plc

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Instinctif Partners

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There will be an analyst and investor meeting at 9.00 am at The London Stock Exchange, 10 Paternoster Square, London, EC4M 7LS. Coffee will be served from 8.30 am.

A live audio webcast and slide presentation of this event will be available at 9.00 am on www.redrowplc.co.uk. Participants can also dial in to hear the presentation live at 9.00 am on +44 (0) 20 3003 2666 or UK Toll Free on 0808 109 0700; password is Redrow.

Playback will be available by phone for the next 30 days +44 (0) 20 8196 1998 followed by Access Pin 5242464#.