

Wednesday 5 February 2020

**Redrow plc****Interim results for the six months to 31 December 2019**

**ROBUST FIRST HALF PERFORMANCE AND  
STRONG START TO SECOND HALF  
EXPECTATIONS FOR FULL YEAR UNCHANGED**

**Financial Results**

|                            | <b>H1 2020</b> | <b>H1 2019</b> | <b>% Change</b> |
|----------------------------|----------------|----------------|-----------------|
| Private Net Reservations   | £936m          | £795m          | 18              |
| Total Order Book           | £1.2bn         | £1.2bn         | -               |
| Revenue                    | £870m          | £970m          | (10)            |
| Legal Completions          | 2,554          | 2,970          | (14)            |
| Profit Before Tax          | £157m          | £185m          | (15)            |
| EPS                        | 37.2p          | 41.5p          | (10)            |
| ROCE                       | 25%            | 28%            | (11)            |
| Interim Dividend per share | 10.5p          | 10p            | 5               |

**Operational Summary**

- Balance of Homes Turnover weighted to second half with 40:60 split (2019: 46:54)
- Average number of outlets expected to rise to 131 for the year (2019: 126)
- First half Private Net Reservations up 18% to £936m
- Second half Private Net Reservations to date up 15% at £180m (2019: £156m)

**Financial Summary**

- Group revenue of £870m (2019: £970m) due to the second half weighting of Homes Turnover
- First half pre-tax profit of £157m (2019: £185m)
- Earnings per share (EPS) of 37.2p (2019: 41.5p)
- Return on capital employed of 25% (2019: 28%)
- Net cash of £14m (Dec 2018: £101m)
- Interim dividend of 10.5p per share (2019: 10p), up 5%

**Board Changes**

- John Tutte to step-down to non-executive Chairman from July 2020 and retire ahead of the AGM in 2021
- Search for an independent non-executive Chairman to commence towards end of 2020
- Matthew Pratt to be appointed Group Chief Executive from 1st July 2020

John Tutte, Executive Chairman of Redrow, said

“Redrow has once again delivered a robust operational and financial first-half performance consistent with our expectation that revenue will be considerably more weighted than usual to the second half.

The Group delivered a record value of first half reservations at £936m (2019: £795m), a pre-tax profit of £157m (2019: £185m) and ended the period with net cash of £14m (2019: £101m). Given our confidence in the full year performance we have declared an interim dividend of 10.5p, up 5% on the previous year.

The market in the first five weeks of the second half has been resilient with the value of reservations up 15% at £180m (2019: £156m).

Current market conditions, combined with our very strong order book give me confidence this will be yet another year of progress for Redrow and our expectations for the full year remain unchanged.”

#### **Enquiries:**

#### **Redrow plc**

|  |              |
|--|--------------|
| John Tutte, Executive Chairman           | 01244 527411 |
| Barbara Richmond, Group Finance Director | 01244 527411 |

#### **Instinctif Partners** **0207 457 2020**

|               |              |
|---------------|--------------|
| Mark Garraway | 07814 379412 |
| James Gray    | 07583 936031 |

There will be an analyst and investor meeting at 10.30 am at The London Stock Exchange, 10 Paternoster Square, London, EC4M 7LS. Coffee will be served from 10.00 am.

A live audio webcast and slide presentation of this event will be available at 10.30 am on [www.redrowplc.co.uk](http://www.redrowplc.co.uk). Participants can also dial in to hear the presentation live at 10.30 am on +44 (0) 20 3936 2999 or UK Toll Free 0800 640 6441; access code 607244.

A recording will be available until 4th March 2020 on +44 (0) 20 3936 3001; access code 120712.

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Announcement Classification:  
1.2: Half yearly financial report and audit reports/limited reviews